

## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

July 2, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$77,930	31
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$41,519	9
Lemar, Mike	Sunshine State Agency	\$37,780	17
Hatton, Catherine E.	Long Island Insurance Solutions	\$37,095	23
Savage, Gina	Savage Insurance Agency	\$34,059	5
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$25,721	8
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$23,118	7
Borosak, William J. Jr.	Secure Financial Group, LLC	\$20,640	7
Concklin, Ron	Rosenberg-Concklin, Inc.	\$16,158	9
Barta, Devin M.	Barta Insurance Agency	\$16,020	6
Clark, John W.	Senior Solutions Insurance Agency	\$14,787	6
Elite Insurance Partners, LLC		\$12,513	2
Olguin, Loren A.	Olguin Insurance Agency	\$12,095	2
Centurion Agency, Ltd.		\$11,636	3
Ahlbum, Tim	Health Coverage Solutions	\$11,556	2
Agent Pipeline, Inc.		\$10,919	2
Maisonet, Joseph	Maisonet Insurance Agency	\$10,680	2
<b>Silver Producers (\$5,000 - \$10,000)</b>			
AmeriLife		\$9,940	20
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$9,300	1
Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$9,107	4
Cancio, Maria	Cancio Insurance Agency	\$8,731	3
Stein, David B.	Stein Insurance Agency	\$8,508	1
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$8,481	2
Shackelford, Edward L.	The Assurance Group, Inc.	\$8,364	3
Centerstone Insurance & Financial Svcs.		\$7,596	4
Carran, John S.	Carran Insurance Agency	\$7,595	3
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$7,176	1
Bledsoe, Forrest L.	Chamber Health Plans, Inc.	\$6,672	1
Futurity First Insurance Group, Inc.		\$6,600	2
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$6,552	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$6,519	3
Sasso, Ricky M.	Sasso Insurance Agency	\$6,324	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$6,142	6
Jacobson, Sandy A.	Jacobson Insurance Agency	\$5,946	4
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$5,817	3
Schwartz, Richard S.	Insurance Center of S. Florida	\$5,268	4
Birchard, Natalie K.	Birchard Insurance Agency	\$5,014	3

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FOR THE WEEK ENDING

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July 2, 2017

#### Bronze Producers (\$2,500 - \$5,000)

Maisto, Stephen	Senior Health Solutions	\$4,632	4
Kuhtz, Steven	Kuhtz Insurance Agency	\$4,511	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$4,295	4
Klein, Stuart B.	Klein Insurance Agency	\$4,104	1
Leyva, Raul V.	Leyva Insurance Agency	\$3,900	1
Perogine, Robert A.	H.P. Agency	\$3,888	1
Pollier, Robert L. Jr.	Senior Management Services	\$3,888	1
Peterson, Timothy W.	Peterson Insurance Agency	\$3,851	1
Premier Senior Marketing, Inc.		\$3,708	2
Judah, Charles G.	MSIS, Inc.	\$3,693	3
Abadjian, Pierre	Abadjian Insurance Group	\$3,468	2
Ahmed, Nur N.	Ahmed Insurance Agency	\$3,456	2
Moore, Timothy J. Sr.	Moore Insurance Agency	\$3,419	1
Tong, James G.	Tong Insurance Agency	\$3,359	1
ABM Insurance & Benefit Services, Inc.		\$3,324	1
Valery, Albert L.	Valery Insurance Agency	\$3,300	1
ERIN Marketing, Inc.		\$3,276	1
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$3,276	3
Jones, Wayne P.	Jones Insurance Agency	\$3,239	1
Newman, Michelle	Newman Insurance Agency	\$3,191	1
Fiduciary Intermediary, Ltd.		\$3,168	2
Roberts, Michael S.	Roberts Insurance Agency	\$3,096	1
Levi, Baruch	Levi Insurance Agency	\$3,024	1
Wildgoose-Carroll, Jevanka J.	Wildgoose-Carroll Insurance Agency	\$3,024	1
Bershad, Joyce	Bershad Insurance Agency	\$2,927	1
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$2,844	1
Schwartz, Scott J.	Insurance Protection Services	\$2,844	1
Lasman, David	Lasman Insurance Agency	\$2,688	1
Weir, Maurice L.	Weir Insurance Agency	\$2,688	1
Moraski, Matthew B.	Moraski Insurance Agency	\$2,676	1
Soucy-Snowman, Catherine	Soucy-Snowman Insurance Agency	\$2,676	1
Bowes, Rick	Bowes Insurance Agency	\$2,592	1
Wilson, Charles	Wilson Insurance Agency	\$2,580	1
American Eagle Consultants, Inc.		\$2,501	4

## Writing Agents

FOR THE WEEK ENDING

### Combined Health/Life

July 2, 2017

#### Diamond Producers (\$20,000 & Above)

Savage, Gina	\$22,052
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#### Platinum Producers (\$15,000 - \$20,000)

#### Gold Producers (\$10,000 - \$15,000)

Haass, David	\$11,793
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#### Silver Producers (\$5,000 - \$10,000)

Sheldon, Paul, CLU, ChFC	\$9,300	Bullard, Janet C.	\$6,672
Graham, Christopher N., CLU	\$9,060	Sakharoff, Richard D.	\$6,552
Ahlbum, Tim	\$8,712	Sasso, Ricky M.	\$6,324
Jones, Sharon W.	\$8,508	Graham, Christopher C.	\$6,071
Hargis, Mark D.	\$8,244	Payant, Thomas A.	\$5,676
Edwards, Jackson IV	\$7,800	Sachs, Kerry	\$5,373
Bahlkow, Valerie J.	\$7,620	Ottovogio, Xiomara	\$5,076
Borosak, William J. Jr.	\$7,380	Stevens, Ray	\$5,075
Wiedersum, Bryan F.	\$7,176	Maisonet, Joseph	\$5,004

#### Bronze Producers (\$2,500 - \$5,000)

Marcos, Mona	\$4,511	Lagamma, Vincent J.	\$3,600
Cancio, Maria	\$4,475	Eserman, Clifton W.	\$3,564
Zupnick, Eliezer S.	\$4,356	Butler, Brian	\$3,480
Hall, James T.	\$4,308	Moore, Timothy J. Sr.	\$3,419
Primack, Neil E.	\$4,224	Stevens, Jason	\$3,383
Klein, Stuart B.	\$4,104	Tong, James G.	\$3,359
Aarons, Neill	\$4,008	Ramirez, Maria-Alina	\$3,355
Aboul-Hosn, Haitham M.	\$4,008	Alexander, Mike L. Sr.	\$3,324
Keating, Gizella	\$3,948	Dewalt, Geri B.	\$3,300
Perez, Gladys	\$3,900	Balogh, Christian J.	\$3,276
Flynn, Jennifer	\$3,888	Cortes, Viviana J.	\$3,276
Kraus, Bernard	\$3,888	Firestein, Harvey C.	\$3,276
Omid, Robert	\$3,888	Gratzon, Peter	\$3,276
Perogine, Robert A.	\$3,888	Kitay, Laura A.	\$3,276
Peterson, Timothy W.	\$3,851	Jones, Wayne P.	\$3,239
Olguin, Loren A.	\$3,851	Newman, Michelle	\$3,191
Reynolds, Alan	\$3,652	Caraballo, Marielsa	\$3,108
Jacobson, Sandy	\$3,647	Green, Charles L.	\$3,108
Vickers, Jordan	\$3,612	Kennedy, Stacey	\$3,108

## Writing Agents

FOR THE WEEK ENDING

**July 2, 2017**

### Combined Health/Life

Schwartz, Matthew	\$3,108	Needleman, Steven M.	\$2,844
Roberts, Michael S.	\$3,096	Neese, Alan P.	\$2,844
Biesiadecki, Brian W.	\$3,059	Ripoll, Glenn A.	\$2,844
Levi, Baruch	\$3,024	Rosenberg, Steven E.	\$2,844
Wildgoose-Carroll, Jevanka J.	\$3,024	Schwartz, Scott J.	\$2,844
Fabrocini, Susie V.	\$3,011	Westfall, Edward B.	\$2,844
Stevens, Sandra K.	\$2,987	Rush, Francine	\$2,832
Brown, Matthew	\$2,976	Cornett, Joshua A.	\$2,688
Palmer, Casey V.	\$2,976	Depathy, Robert J.	\$2,688
Sadler, Ian A.	\$2,931	Friedman, Michael D.	\$2,688
Bershad, Joyce	\$2,927	Lasman, Mark J.	\$2,688
Costanzo, Nicholas P.	\$2,927	Wagner, Eric D.	\$2,688
Winer, Martin A.	\$2,927	Daenzer, Christopher	\$2,676
Hilgendorf, Sydney M.	\$2,915	Soucy-Snowman, Catherine	\$2,676
Ow, Kimberly D.	\$2,904	Roberts, Horace A. III	\$2,675
Chard, Dani L.	\$2,855	Delauter, Kenneth R. Jr.	\$2,638
Bechtold, Edward H. III	\$2,844	Bowes, Rick	\$2,592
Holzman, Robert	\$2,844	Newmes, Peter	\$2,592
Jaffe, Joseph A.	\$2,844	Wilson, Charles	\$2,580