

## **General Agencies**

FOR THE WEEK ENDING

Combined Health/Life

July 2, 2017

Ahlbum, Jon         The Ahlbum Insurance Group, Inc.         \$77,930         31           Platfunum Producers (\$30,000 - \$50,000)         The Ahlbum Insurance Group, Inc.         \$41,519         9           Anlbum, Donna M.         The Ahlbum Insurance Group, Inc.         \$41,519         9           Lemar, Mike         Sunshine State Agency         \$37,780         17           Hatton, Catherine E.         Long Island Insurance Solutions         \$37,785         23           Savage, Gina         Savage Insurance Agency         \$34,059         5           Gold Producers (\$10,000 - \$30,000)         Savage, Gina         Savage, Gina         \$34,059         5           Gold Producers (\$10,000 - \$30,000)         Savage, Gina         Savage Insurance Agency         \$34,059         5           Gold Producers (\$10,000 - \$30,000)         Savage, Gina         Savage Insurance Agency, Inc.         \$25,721         8           Stevens, Ray         Stevens & Associates Insurance Agency, Inc.         \$23,118         7           Borosak, William J. Jr.         Secure Financial Group, Inc.         \$20,640         7           Cancellum, Inc.         Barta, Devin M.         Barta Insurance Agency         \$16,020         6           Eller Insurance Patrices, LLC         Savage Group, Inc.         \$12,513         2	Diamond Producers (\$50,000 & Above)	Agency Name	<b>Net Issue</b> \$77,930	Producer Count	
Anlbum, Donna M. The Anlbum Insurance Group, Inc. \$41,519 9  Lemar, Mike Sunshine State Agency \$37,780 17  Hatton, Catherine E. Long Island Insurance Solutions \$37,095 23  Savage, Gina Savage Insurance Agency \$34,059 55  Gold Producers (\$10,000 - \$30,000)  Graham, Christopher N., CLU Graham Financial Group, Inc. \$25,721 8  Stevens, Ray Stevens, & Associates Insurance Agency, Inc. \$23,118 7  Stevens, Ray Stevens, & Associates Insurance Agency, Inc. \$23,118 7  Concklin, Ron Rosenberg Concklin, Inc. \$16,158 9  Barta, Devin M. Berta Insurance Agency \$16,020 66  Clark, John W. Berta Insurance Agency \$14,787 66  Clark, John W. Senior Solutions Insurance Agency \$14,787 66  Clark, John W. Senior Solutions Insurance Agency \$14,787 66  Clark, John W. Senior Solutions Insurance Agency \$14,787 66  Clark, John W. Health Coverage Solutions Surface Agency \$14,787 66  Clark, John W. Health Coverage Solutions Surface Agency \$14,787 66  Clark, John W. Health Coverage Solutions Surface Agency \$14,787 66  Clark, John W. Health Coverage Solutions Surface Agency \$14,787 66  Clark, John W. Health Coverage Solutions Surface Agency \$14,787 66  Clark, John W. Senior Solutions Insurance Agency \$14,787 66  Clark, John W. Health Coverage Solutions \$11,636 3  Agent Pipeline, Inc. \$11,636 3  Agent Pipeline, Inc. \$10,919 2  Maisonet Insurance Agency \$10,919 2  Maisonet Joseph Maisonet Insurance Agency \$10,919 2  Maisonet Joseph Maisonet Insurance Agency \$10,919 2  Maisonet Joseph Maisonet Insurance & Benefits Planning \$9,300 1  Mroblewski, Robert M. Palm Cove Insurance Solutions \$9,107 4  Mroblewski, Robert M. Palm Cove Insurance Solutions \$9,107 4  Mroblewski, Robert M. Palm Cove Insurance Agency \$6,731 3  Stein, David B. Stein Insurance Agency \$6,731 3  Stein, David B. Stein Insurance Agency \$7,796 1  Futurity First Insurance & Financial Svcs. Carran Insurance Agency \$7,796 1  Futurity First Insurance & Financial Svcs. Carran Insurance Agency \$7,796 1  Futurity First Insurance & Financial Svcs. Carran Insurance Agency \$7,176 1  Futurity Fir	Ahlbum, Jon	The Ahlbum Insurance Group, Inc.			
Lemar, Mike         Sunshine State Agency         \$37,780         17           Hatton, Catherine E.         Long Island Insurance Solutions         \$37,095         23           Savage, Gina         Savage Insurance Agency         \$34,059         25           Gold Producers (\$10,000 - \$30,000)         ***Captage Insurance Agency Inc.         \$25,721         8           Graham, Christopher N., CLU         Graham Financial Group, Inc.         \$25,721         8           Stevens, Ray         Stevens & Associates Insurance Agency, Inc.         \$23,118         7           Borosak, William J. Jr.         Secure Financial Group, LLC         \$20,640         7           Concklin, Ron         Rosenberg Concklin, Inc.         \$16,158         9           Barta, Devin M.         Barta Insurance Agency         \$16,020         6           Clark, John W.         Senior Solutions Insurance Agency         \$12,513         2           Olguin, Loren A.         Olguin Insurance Agency         \$12,513         2           Olguin, Loren A.         Olguin Insurance Agency         \$11,636         3           Albium, Tim         Health Coverage Solutions         \$11,636         3           Albium, Tim         Health Coverage Solutions         \$11,636         3           Maisone	Platinum Producers (\$30,000 - \$50,000)				
Hatton, Catherine E.   Long Island Insurance Solutions   \$37,095   23   Savage, Gina   Savage Insurance Agency   \$34,059   \$5   \$6   \$6   \$6   \$6   \$6   \$6   \$6	Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$41,519	9	
Savage, Gina         Savage Insurance Agency         \$34,059         5           Gold Producers (\$10,000 - \$30,000)         Stevens & Savociated Insurance Agency, Inc.         \$25,721         8           Stevens, Ray         Stevens & Associated Insurance Agency, Inc.         \$20,148         7           Porosak, William J. Jr.         Seuer Financial Group, LLC         \$20,640         7           Concklin, Ron         Rosenberg-Concklin, Inc.         \$16,158         9           Barta, Devin M.         Barta Insurance Agency         \$16,020         6           Clark, John W.         Senior Solutions Insurance Agency         \$14,787         6           Elite Insurance Partners, LLC         90 guin Insurance Agency         \$14,787         6           Clark, John W.         Senior Solutions Insurance Agency         \$14,787         6           Clark, John W.         Senior Solutions Insurance Agency         \$12,055         2           Centurion Agency, Ltd.         Health Coverage Solutions         \$11,636         3           Albium, Tim         Health Coverage Solutions         \$11,636         3           Albium, Tim         Health Coverage Solutions         \$10,680         2           Sheer Producers (\$5,000 - \$10,000)         \$10,000         \$10,000         \$1	Lemar, Mike	Sunshine State Agency	\$37,780	17	
Gold Producers (\$10,000 - \$30,000)           Graham, Christopher N., CLU         Graham Financial Group, Inc.         \$25,721         8           Stevens, Ray         Stevens & Associates Insurance Agency, Inc.         \$23,118         7           Borosak, William J. Jr.         Secure Financial Group, LLC         \$20,640         7           Concklin, Ron         Rosenberg-Concklin, Inc.         \$16,158         9           Barta, Devin M.         Barta Insurance Agency         \$16,020         6           Clark, John W.         Senior Solutions Insurance Agency         \$14,787         6           Elite Insurance Partners, LLC         \$11,263         3           Olguin, Loren A.         Olguin Insurance Agency         \$12,095         2           Centurion Agency, Ltd.         \$11,636         3           Albibum, Tim         Health Coverage Solutions         \$11,556         2           Agent Pipeline, Inc.         \$10,680         2           Maisonet, Joseph         Maisonet Insurance Agency         \$10,680         2           Silver Producers (\$5,000 - \$10,000)         \$1         \$9,940         20           Sheldon, Paul, CLU, ChFC         Paul Sheldon Insurance & Benefits Planning         \$9,300         1           Wroblewski, Robert M. <t< td=""><td>Hatton, Catherine E.</td><td>Long Island Insurance Solutions</td><td>\$37,095</td><td>23</td></t<>	Hatton, Catherine E.	Long Island Insurance Solutions	\$37,095	23	
Graham, Christopher N., CLU         Graham Financial Group, Inc.         \$25,721         8           Stevens, Ray         Stevens & Associates Insurance Agency, Inc.         \$23,118         7           Borosak, William J. Jr.         Secure Financial Group, LLC         \$20,640         7           Concklin, Ron         Rosenberg Concklin, Inc.         \$16,158         9           Barta, Devin M.         Barta Insurance Agency         \$16,020         6           Clark, John W.         Senior Solutions Insurance Agency         \$14,787         6           Elite Insurance Partners, LLC         \$12,513         2           Olguin, Loren A.         Olguin Insurance Agency         \$12,095         2           Centurion Agency, Ltd.         Health Coverage Solutions         \$11,636         3           Allblum, Tim         Health Coverage Solutions         \$11,636         3           Agent Pipelline, Inc.         \$10,919         2           Maisonet, Joseph         Maisonet Insurance Agency         \$10,919         2           Silver Producers (\$5,000 - \$10,000)         \$10,919         2         2           Silver Producers (\$5,000 - \$10,000)         \$10,919         2         2           Silver Producers (\$5,000 - \$10,000)         \$10,919         2         2	Savage, Gina	Savage Insurance Agency	\$34,059	5	
Stevens, Ray         Stevens & Associates Insurance Agency, Inc.         \$23,118         7           Borosak, William J. Jr.         Secure Financial Group, LLC         \$20,640         7           Concklin, Ron         Rosenberg-Concklin, Inc.         \$16,158         9           Barta, Devin M.         Barta Insurance Agency         \$16,020         6           Clark, John W.         Senior Solutions Insurance Agency         \$14,787         6           Eitle Insurance Partners, LLC         \$12,513         2           Olguin, Loren A.         Olguin Insurance Agency         \$12,095         2           Centurion Agency, Ltd.         \$11,636         3           Albloum, Tim         Health Coverage Solutions         \$11,556         2           Agent Pipeline, Inc.         #Inc.         \$10,919         2           Maisonet, Joseph         Maisonet Insurance Agency         \$10,919         2           Sliver Producers (\$5,000 - \$10,000)         ***         \$9,940         20           Sheidon, Paul, CLU, ChPC         Paul Sheldon Insurance & Benefits Planning         \$9,300         1           Wroblewski, Robert M.         Palm Cove Insurance Agency         \$8,731         3           Stein, David B.         Stein Insurance Agency         \$8,508         1	Gold Producers (\$10,000 - \$30,000)				
Borosak, William J. Jr.         Secure Financial Group, LLC         \$20,640         7           Concklin, Ron         Rosenberg-Concklin, Inc.         \$16,158         9           Barta, Devin M.         Barta Insurance Agency         \$16,020         6           Clark, John W.         Senior Solutions Insurance Agency         \$14,787         6           Elite Insurance Partners, LLC         \$12,513         2           Conturion Agency, Ltd.         \$11,636         3           Ahlburn, Tim         Health Coverage Solutions         \$11,556         2           Agent Pipeline, Inc.         \$10,949         2           Maisonet, Joseph         Maisonet Insurance Agency         \$10,680         2           Sliver Producers (\$5,000 - \$10,000)           Sliver Producers (\$5,000 - \$10,000)           AmeriLife         \$9,940         20           Sheldon, Paul, CLU, ChFC         Paul Sheldon Insurance & Benefits Planning         \$9,900         1           Wroblewski, Robert M.         Palm Cove Insurance Solutions         \$9,107         4           Cancio, Insurance Agency         \$8,731         3           Stein, David B.         Stein Insurance Agency         \$8,731         3           Stenck, Forry         Se	Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$25,721	8	
Concklin, Ron         Rosenberg-Concklin, Inc.         \$16,158         9           Barta, Devin M.         Barta Insurance Agency         \$16,020         6           Clark, John W.         Senior Solutions Insurance Agency         \$14,787         6           Elite Insurance Partners, LLC         \$12,513         2           Olguin, Loren A.         Olguin Insurance Agency         \$12,095         2           Centurion Agency, Ltd.         \$11,636         3           Alhbum, Tim         Health Coverage Solutions         \$11,556         2           Agent Pipeline, Inc.         \$10,919         2           Maisonet, Joseph         Maisonet Insurance Agency         \$10,680         2           Silver Producers (\$5,000 - \$10,000)           AmeriLife         \$9,940         20           Silver Producers (\$5,000 - \$10,000)         \$9,940         20           AmeriLife         \$9,940         20           Silver Producers (\$5,000 - \$10,000)         \$9,940         20           Merilife         \$9,940         20           Silver Producers (\$5,000 - \$10,000)         \$9,940         20           Amerilife         \$9,940         20 <td col<="" td=""><td>Stevens, Ray</td><td>Stevens &amp; Associates Insurance Agency, Inc.</td><td>\$23,118</td><td>7</td></td>	<td>Stevens, Ray</td> <td>Stevens &amp; Associates Insurance Agency, Inc.</td> <td>\$23,118</td> <td>7</td>	Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$23,118	7
Barta, Devin M.         Barta Insurance Agency         \$16,020         6           Clark, John W.         Senior Solutions Insurance Agency         \$14,787         6           Elite Insurance Partners, LLC         \$12,513         2           Olguin, Loren A.         Olguin Insurance Agency         \$12,095         2           Centurion Agency, Ltd.         \$11,636         3           Alhibum, Tim         Health Coverage Solutions         \$11,556         2           Agent Pipeline, Inc.         \$10,919         2           Maisonet, Joseph         Maisonet Insurance Agency         \$10,680         2           Silver Producers (\$5,000 - \$10,000)           AmeriLife         \$9,940         20           Silver Producers (\$5,000 - \$10,000) <th< td=""><td>Borosak, William J. Jr.</td><td>Secure Financial Group, LLC</td><td>\$20,640</td><td>7</td></th<>	Borosak, William J. Jr.	Secure Financial Group, LLC	\$20,640	7	
Clark, John W.         Senior Solutions Insurance Agency         \$14,787         6           Elite Insurance Partners, LLC         \$12,513         2           Olguin, Loren A.         Olguin Insurance Agency         \$12,095         2           Centurion Agency, Ltd.         \$11,636         3           Alblum, Tim         Health Coverage Solutions         \$11,556         2           Agent Pipeline, Inc.         \$10,919         2           Maisonet, Joseph         Maisonet Insurance Agency         \$10,680         2           Silver Producers (\$5,000 - \$10,000)           AmeriLife         \$9,940         20           Seliver Producers	Concklin, Ron	Rosenberg-Concklin, Inc.	\$16,158	9	
Elite Insurance Partners, LLC	Barta, Devin M.	Barta Insurance Agency	\$16,020	6	
Olguin, Loren A.         Olguin Insurance Agency         \$12,095         2           Centurion Agency, Ltd.         \$11,636         3           Ahlbum, Tim         Health Coverage Solutions         \$11,556         2           Agent Pipeline, Inc.         \$10,919         2           Maisonet, Joseph         Maisonet Insurance Agency         \$10,680         2           Silver Producers (\$5,000 - \$10,000)	Clark, John W.	Senior Solutions Insurance Agency	\$14,787	6	
Centurion Agency, Ltd.         \$11,636         3           Ahlbum, Tim         Health Coverage Solutions         \$11,556         2           Agent Pipeline, Inc.         \$10,919         2           Maisonet, Joseph         Maisonet Insurance Agency         \$10,680         2           Silver Producers (\$5,000 - \$10,000)           Silver Producers (\$5,000 - \$10,000)           AmeriLife         \$9,940         20           Sheldon, Paul, CLU, ChFC         Paul Sheldon Insurance & Benefits Planning         \$9,900         21           Wroblewski, Robert M.         Palm Cove Insurance Agency         \$8,731         3           Cancio, Maria         Cancio Insurance Agency         \$8,731         3           Sachs, Kerry         Secure Retirement Solutions, Inc.         \$8,481         2           Sacke, Kerry         Secure Retirement Solutions, Inc.         \$8,364         3           Centerstone Insurance & Financial Svcs.         \$7,596         4           Carran, John S.         Carran Insurance Agency         \$7,595         3           Wiedersum, Bryan F.         Wiedersum Insurance Agency         \$7,776         1           Bledsoe, Forrest L.         Chamber Health Plans, Inc.         \$6,672         1	Elite Insurance Partners, LLC		\$12,513	2	
Ahlbum, Tim         Health Coverage Solutions         \$11,556         2           Agent Pipeline, Inc.         \$10,919         2           Maisonet, Joseph         Maisonet Insurance Agency         \$10,680         2           Silver Producers (\$5,000 - \$10,000)           AmeriLife         \$9,940         20           Sheldon, Paul, CLU, ChFC         Paul Sheldon Insurance & Benefits Planning         \$9,300         1           Wroblewski, Robert M.         Palm Cove Insurance Solutions         \$9,107         4           Cancio, Maria         Cancio Insurance Agency         \$8,731         3           Stein, David B.         Stein Insurance Agency         \$8,508         1           Sachs, Kerry         Secure Retirement Solutions, Inc.         \$8,481         2           Shackelford, Edward L.         The Assurance Group, Inc.         \$8,364         3           Centerstone Insurance & Financial Svcs.         \$7,596         4           Carran, John S.         Carran Insurance Agency         \$7,595         3           Wiedersum, Bryan F.         Wiedersum Insurance Agency         \$7,176         1           Bledsoe, Forrest L.         Chamber Health Plans, Inc.         \$6,672         1           Futurity First Insurance Group, Inc. <td>Olguin, Loren A.</td> <td>Olguin Insurance Agency</td> <td>\$12,095</td> <td>2</td>	Olguin, Loren A.	Olguin Insurance Agency	\$12,095	2	
Agent Pipeline, Inc.         \$10,919         2           Maisonet, Joseph         Maisonet Insurance Agency         \$10,680         2           Silver Producers (\$5,000 - \$10,000)           AmeriLife         \$9,940         20           Sheldon, Paul, CLU, ChFC         Paul Sheldon Insurance & Benefits Planning         \$9,300         1           Wroblewski, Robert M.         Palm Cove Insurance Solutions         \$9,107         4           Cancio, Maria         Cancio Insurance Agency         \$8,731         3           Stein, David B.         Stein Insurance Agency         \$8,508         1           Sachs, Kerry         Secure Retirement Solutions, Inc.         \$8,481         2           Shackelford, Edward L.         The Assurance Group, Inc.         \$8,364         3           Centerstone Insurance & Financial Svcs.         The Assurance Group, Inc.         \$8,364         3           Centerstone Insurance & Financial Svcs.         Carran Insurance Agency         \$7,595         3           Wiedersum, Bryan F.         Wiedersum Insurance Agency         \$7,795         1           Bledsoe, Forrest L.         Chamber Health Plans, Inc.         \$6,672         1           Futurity First Insurance Group, Inc.         \$6,552         1           Sak	Centurion Agency, Ltd.		\$11,636	3	
Agent Pipeline, Inc.         \$10,919         2           Maisonet, Joseph         Maisonet Insurance Agency         \$10,680         2           Silver Producers (\$5,000 - \$10,000)           AmeriLife         \$9,940         20           Sheldon, Paul, CLU, ChFC         Paul Sheldon Insurance & Benefits Planning         \$9,300         1           Wroblewski, Robert M.         Palm Cove Insurance Solutions         \$9,107         4           Cancio, Maria         Cancio Insurance Agency         \$8,731         3           Stein, David B.         Stein Insurance Agency         \$8,508         1           Sachs, Kerry         Secure Retirement Solutions, Inc.         \$8,481         2           Shackelford, Edward L.         The Assurance Group, Inc.         \$8,364         3           Centerstone Insurance & Financial Svcs.         The Assurance Group, Inc.         \$8,364         3           Centerstone Insurance & Financial Svcs.         Carran Insurance Agency         \$7,595         3           Wiedersum, Bryan F.         Wiedersum Insurance Agency         \$7,795         1           Bledsoe, Forrest L.         Chamber Health Plans, Inc.         \$6,672         1           Futurity First Insurance Group, Inc.         \$6,552         1           Sak	Ahlbum, Tim	Health Coverage Solutions	\$11,556	2	
Silver Producers (\$5,000 - \$10,000)	Agent Pipeline, Inc.		\$10,919		
AmeriLife         \$9,940         20           Sheldon, Paul, CLU, ChFC         Paul Sheldon Insurance & Benefits Planning         \$9,300         1           Wroblewski, Robert M.         Palm Cove Insurance Solutions         \$9,107         4           Cancio, Maria         Cancio Insurance Agency         \$8,731         3           Stein, David B.         Stein Insurance Agency         \$8,508         1           Sachs, Kerry         Secure Retirement Solutions, Inc.         \$8,481         2           Shackelford, Edward L.         The Assurance Group, Inc.         \$8,364         3           Centerstone Insurance & Financial Svcs.         \$7,596         4           Centerstone Insurance & Financial Svcs.         \$7,596         4           Carran, John S.         Carran Insurance Agency         \$7,596         4           Wiedersum, Bryan F.         Wiedersum Insurance Agency         \$7,176         1           Bledsoe, Forrest L.         Chamber Health Plans, Inc.         \$6,672         1           Futurity First Insurance Group, Inc.         \$6,600         2           Sakharoff, Richard D.         Security Benefits Group, Inc.         \$6,552         1           Zum Tobel, Marc G.         Consolidated Insurance Agency         \$6,324         1	Maisonet, Joseph	Maisonet Insurance Agency	\$10,680	2	
Sheldon, Paul, CLU, ChFC         Paul Sheldon Insurance & Benefits Planning         \$9,300         1           Wroblewski, Robert M.         Palm Cove Insurance Solutions         \$9,107         4           Cancio, Maria         Cancio Insurance Agency         \$8,731         3           Stein, David B.         Stein Insurance Agency         \$8,508         1           Sachs, Kerry         Secure Retirement Solutions, Inc.         \$8,481         2           Shackelford, Edward L.         The Assurance Group, Inc.         \$8,364         3           Centerstone Insurance & Financial Svcs.         \$7,596         4           Centerstone Insurance & Financial Svcs.         Carran Insurance Agency         \$7,596         4           Carran, John S.         Carran Insurance Agency         \$7,595         3           Wiedersum, Bryan F.         Wiedersum Insurance Agency         \$7,176         1           Bledsoe, Forrest L.         Chamber Health Plans, Inc.         \$6,672         1           Futurity First Insurance Group, Inc.         \$6,672         1           Sakharoff, Richard D.         Security Benefits Group, Inc.         \$6,552         1           Zum Tobel, Marc G.         Consolidated Insurance Agency         \$6,324         1           Stevens, Mike         Farm & Ranch	Silver Producers (\$5,000 - \$10,000)				
Wroblewski, Robert M.Palm Cove Insurance Solutions\$9,1074Cancio, MariaCancio Insurance Agency\$8,7313Stein, David B.Stein Insurance Agency\$8,5081Sachs, KerrySecure Retirement Solutions, Inc.\$8,4812Shackelford, Edward L.The Assurance Group, Inc.\$8,3643Centerstone Insurance & Financial Svcs.\$7,5964Carran, John S.Carran Insurance Agency\$7,5953Wiedersum, Bryan F.Wiedersum Insurance Agency\$7,1761Bledsoe, Forrest L.Chamber Health Plans, Inc.\$6,6721Futurity First Insurance Group, Inc.\$6,6721Zum Tobel, Marc G.Security Benefits Group, Inc.\$6,5521Zum Tobel, Marc G.Consolidated Insurance Group, Inc.\$6,5193Sasso, Ricky M.Sasso Insurance Agency\$6,3241Stevens, MikeFarm & Ranch Healthcare, Inc.\$6,1426Jacobson, Sandy A.Jacobson Insurance Agency\$5,9464Sweeney, PaulQuality First Insurance Agency, Inc.\$5,8173Schwartz, Richard S.Insurance Center of S. Florida\$5,2684	AmeriLife		\$9,940	20	
Cancio, Maria       Cancio Insurance Agency       \$8,731       3         Stein, David B.       Stein Insurance Agency       \$8,508       1         Sachs, Kerry       Secure Retirement Solutions, Inc.       \$8,481       2         Shackelford, Edward L.       The Assurance Group, Inc.       \$8,364       3         Centerstone Insurance & Financial Svcs.       \$7,596       4         Carran, John S.       Carran Insurance Agency       \$7,595       3         Wiedersum, Bryan F.       Wiedersum Insurance Agency       \$7,176       1         Bledsoe, Forrest L.       Chamber Health Plans, Inc.       \$6,672       1         Futurity First Insurance Group, Inc.       \$6,600       2         Sakharoff, Richard D.       Security Benefits Group, Inc.       \$6,552       1         Zum Tobel, Marc G.       Consolidated Insurance Group, Inc.       \$6,519       3         Sasso, Ricky M.       Sasso Insurance Agency       \$6,324       1         Stevens, Mike       Farm & Ranch Healthcare, Inc.       \$6,142       6         Jacobson, Sandy A.       Jacobson Insurance Agency       \$5,946       4         Sweeney, Paul       Quality First Insurance Agency, Inc.       \$5,817       3         Schwartz, Richard S.       Insurance Center of	Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$9,300	1	
Stein, David B.Stein Insurance Agency\$8,5081Sachs, KerrySecure Retirement Solutions, Inc.\$8,4812Shackelford, Edward L.The Assurance Group, Inc.\$8,3643Centerstone Insurance & Financial Svcs.\$7,5964Carran, John S.Carran Insurance Agency\$7,5953Wiedersum, Bryan F.Wiedersum Insurance Agency\$7,1761Bledsoe, Forrest L.Chamber Health Plans, Inc.\$6,6721Futurity First Insurance Group, Inc.\$6,6002Sakharoff, Richard D.Security Benefits Group, Inc.\$6,5521Zum Tobel, Marc G.Consolidated Insurance Group, Inc.\$6,5193Sasso, Ricky M.Sasso Insurance Agency\$6,3241Stevens, MikeFarm & Ranch Healthcare, Inc.\$6,1426Jacobson, Sandy A.Jacobson Insurance Agency\$5,9464Sweeney, PaulQuality First Insurance Agency, Inc.\$5,8173Schwartz, Richard S.Insurance Center of S. Florida\$5,2684	Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$9,107	4	
Sachs, Kerry Secure Retirement Solutions, Inc. \$8,481 2 Shackelford, Edward L. The Assurance Group, Inc. \$8,364 3 Centerstone Insurance & Financial Svcs. \$7,596 4 Carran, John S. Carran Insurance Agency \$7,595 3 Wiedersum, Bryan F. Wiedersum Insurance Agency \$7,176 1 Bledsoe, Forrest L. Chamber Health Plans, Inc. \$6,672 1 Futurity First Insurance Group, Inc. \$6,600 2 Sakharoff, Richard D. Security Benefits Group, Inc. \$6,552 1 Zum Tobel, Marc G. Consolidated Insurance Group, Inc. \$6,519 3 Sasso, Ricky M. Sasso Insurance Agency \$6,324 1 Stevens, Mike Farm & Ranch Healthcare, Inc. \$6,142 6 Jacobson, Sandy A. Jacobson Insurance Agency \$5,946 4 Sweeney, Paul Quality First Insurance Agency, Inc. \$5,817 3 Schwartz, Richard S. Insurance Center of S. Florida \$5,268 4	Cancio, Maria	Cancio Insurance Agency	\$8,731	3	
Shackelford, Edward L.  Centerstone Insurance & Financial Svcs.  Carran Insurance Agency  Wiedersum, Bryan F.  Bledsoe, Forrest L.  Futurity First Insurance Group, Inc.  Security Benefits Group, Inc.  Sesso, Ricky M.  Sasso, Ricky M.  Sasso, Ricky M.  Sasso, Ricky M.  Sasso, Ricky M.  Sasso Insurance Agency  Sachard, Health Palthcare, Inc.  Sachard, Healthcare, Inc.  Security Benefits Group, Inc.  Sachard, Beledsoe, Forrest L.  Consolidated Insurance Group, Inc.  Sesso, Ricky M.  Sasso Insurance Agency  Sasso, Ricky M.  Sasso Insurance Agency  Sachard, Healthcare, Inc.  Sachard, He	Stein, David B.	Stein Insurance Agency	\$8,508	1	
Centerstone Insurance & Financial Svcs.  Carran, John S.  Carran Insurance Agency \$7,595 3 Wiedersum, Bryan F. Wiedersum Insurance Agency \$7,176 1 Bledsoe, Forrest L. Futurity First Insurance Group, Inc.  Sakharoff, Richard D. Security Benefits Group, Inc.  Security Benefits Group, Inc.  Sasso, Ricky M. Sasso Insurance Agency \$6,552 1 Stevens, Mike Farm & Ranch Healthcare, Inc. \$6,142 6 Jacobson, Sandy A. Sweeney, Paul Quality First Insurance Agency \$5,946 4 Sweeney, Paul Insurance Center of S. Florida \$5,268	Sachs, Kerry	Secure Retirement Solutions, Inc.	\$8,481	2	
Carran, John S. Carran Insurance Agency \$7,595 3 Wiedersum, Bryan F. Wiedersum Insurance Agency \$7,176 1 Bledsoe, Forrest L. Chamber Health Plans, Inc. \$6,672 1 Futurity First Insurance Group, Inc. \$6,600 2 Sakharoff, Richard D. Security Benefits Group, Inc. \$6,552 1 Zum Tobel, Marc G. Consolidated Insurance Group, Inc. \$6,519 3 Sasso, Ricky M. Sasso Insurance Agency \$6,324 1 Stevens, Mike Farm & Ranch Healthcare, Inc. \$6,142 6 Jacobson, Sandy A. Sweeney, Paul Quality First Insurance Agency \$5,946 4 Sweeney, Paul Captal Stevens of S. Florida \$5,268 4	Shackelford, Edward L.	The Assurance Group, Inc.	\$8,364	3	
Wiedersum, Bryan F.  Bledsoe, Forrest L.  Futurity First Insurance Group, Inc.  Sakharoff, Richard D.  Zum Tobel, Marc G.  Sasso, Ricky M.  Sasso Insurance Agency  Sasso Insurance Agency  Sasso, Mike  Farm & Ranch Healthcare, Inc.  Jacobson, Sandy A.  Sweeney, Paul  Quality First Insurance Agency, Inc.  \$7,176  \$6,672  1  \$6,600  2  Security Benefits Group, Inc.  \$6,552  \$1  Security Benefits Group, Inc.  \$6,519  3  Sasso, Ricky M.  Sasso Insurance Agency  \$6,324  \$1  Stevens, Mike  Farm & Ranch Healthcare, Inc.  \$6,142  6  Jacobson, Sandy A.  Sweeney, Paul  Quality First Insurance Agency  \$5,946  4  Sweeney, Paul  Insurance Center of S. Florida  \$5,268	Centerstone Insurance & Financial Svcs.		\$7,596	4	
Bledsoe, Forrest L. Chamber Health Plans, Inc. \$6,672 1 Futurity First Insurance Group, Inc. \$6,600 2 Sakharoff, Richard D. Security Benefits Group, Inc. \$6,552 1 Zum Tobel, Marc G. Consolidated Insurance Group, Inc. \$6,519 3 Sasso, Ricky M. Sasso Insurance Agency \$6,324 1 Stevens, Mike Farm & Ranch Healthcare, Inc. \$6,142 6 Jacobson, Sandy A. Jacobson Insurance Agency \$5,946 4 Sweeney, Paul Quality First Insurance Agency, Inc. \$5,817 3 Schwartz, Richard S. Insurance Center of S. Florida \$5,268 4	Carran, John S.	Carran Insurance Agency	\$7,595	3	
Futurity First Insurance Group, Inc.  Sakharoff, Richard D.  Security Benefits Group, Inc.  \$6,552 1  Zum Tobel, Marc G.  Consolidated Insurance Group, Inc.  \$6,519 3  Sasso, Ricky M.  Sasso Insurance Agency \$6,324 1  Stevens, Mike Farm & Ranch Healthcare, Inc. \$6,142 6  Jacobson, Sandy A.  Jacobson Insurance Agency \$5,946 4  Sweeney, Paul Quality First Insurance Agency, Inc. \$5,817 3  Schwartz, Richard S.  Insurance Center of S. Florida \$5,268	Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$7,176	1	
Sakharoff, Richard D.Security Benefits Group, Inc.\$6,5521Zum Tobel, Marc G.Consolidated Insurance Group, Inc.\$6,5193Sasso, Ricky M.Sasso Insurance Agency\$6,3241Stevens, MikeFarm & Ranch Healthcare, Inc.\$6,1426Jacobson, Sandy A.Jacobson Insurance Agency\$5,9464Sweeney, PaulQuality First Insurance Agency, Inc.\$5,8173Schwartz, Richard S.Insurance Center of S. Florida\$5,2684	Bledsoe, Forrest L.	Chamber Health Plans, Inc.	\$6,672	1	
Zum Tobel, Marc G.Consolidated Insurance Group, Inc.\$6,5193Sasso, Ricky M.Sasso Insurance Agency\$6,3241Stevens, MikeFarm & Ranch Healthcare, Inc.\$6,1426Jacobson, Sandy A.Jacobson Insurance Agency\$5,9464Sweeney, PaulQuality First Insurance Agency, Inc.\$5,8173Schwartz, Richard S.Insurance Center of S. Florida\$5,2684	Futurity First Insurance Group, Inc.		\$6,600	2	
Sasso, Ricky M.Sasso Insurance Agency\$6,3241Stevens, MikeFarm & Ranch Healthcare, Inc.\$6,1426Jacobson, Sandy A.Jacobson Insurance Agency\$5,9464Sweeney, PaulQuality First Insurance Agency, Inc.\$5,8173Schwartz, Richard S.Insurance Center of S. Florida\$5,2684	Sakharoff, Richard D.	Security Benefits Group, Inc.	\$6,552	1	
Stevens, MikeFarm & Ranch Healthcare, Inc.\$6,1426Jacobson, Sandy A.Jacobson Insurance Agency\$5,9464Sweeney, PaulQuality First Insurance Agency, Inc.\$5,8173Schwartz, Richard S.Insurance Center of S. Florida\$5,2684	Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$6,519	3	
Jacobson, Sandy A.Jacobson Insurance Agency\$5,9464Sweeney, PaulQuality First Insurance Agency, Inc.\$5,8173Schwartz, Richard S.Insurance Center of S. Florida\$5,2684	Sasso, Ricky M.	Sasso Insurance Agency	\$6,324	1	
Sweeney, PaulQuality First Insurance Agency, Inc.\$5,8173Schwartz, Richard S.Insurance Center of S. Florida\$5,2684	Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$6,142	6	
Schwartz, Richard S. Insurance Center of S. Florida \$5,268 4	Jacobson, Sandy A.	Jacobson Insurance Agency	\$5,946	4	
Schwartz, Richard S. Insurance Center of S. Florida \$5,268 4		<u> </u>	\$5,817	3	
Birchard, Natalie K. Birchard Insurance Agency \$5,014 3	Schwartz, Richard S.	Insurance Center of S. Florida	\$5,268	4	
	Birchard, Natalie K.	Birchard Insurance Agency	\$5,014	3	







## General Agencies FOR THE WEEK ENDING

Combined Health/Life
Bronze Producers (\$2,500 - \$5,000)

			<u>.</u>
Maisto, Stephen	Senior Health Solutions	\$4,632	4
Kuhtz, Steven	Kuhtz Insurance Agency	\$4,511	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$4,295	4
Klein, Stuart B.	Klein Insurance Agency	\$4,104	1
Leyva, Raul V.	Leyva Insurance Agency	\$3,900	1
Perogine, Robert A.	H.P. Agency	\$3,888	1
Pollier, Robert L. Jr.	Senior Management Services	\$3,888	1
Peterson, Timothy W.	Peterson Insurance Agency	\$3,851	1
Premier Senior Marketing, Inc.		\$3,708	2
Judah, Charles G.	MSIS, Inc.	\$3,693	3
Abadjian, Pierre	Abadjian Insurance Group	\$3,468	2
Ahmed, Nur N.	Ahmed Insurance Agency	\$3,456	2
Moore, Timothy J. Sr.	Moore Insurance Agency	\$3,419	1
Tong, James G.	Tong Insurance Agency	\$3,359	1
ABM Insurance & Benefit Services, Inc.		\$3,324	1
Valery, Albert L.	Valery Insurance Agency	\$3,300	1
ERIN Marketing, Inc.		\$3,276	1
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$3,276	3
Jones, Wayne P.	Jones Insurance Agency	\$3,239	1
Newman, Michelle	Newman Insurance Agency	\$3,191	1
Fiduciary Intermediary, Ltd.		\$3,168	2
Roberts, Michael S.	Roberts Insurance Agency	\$3,096	1
Levi, Baruch	Levi Insurance Agency	\$3,024	1
Wildgoose-Carroll, Jevanka J.	Wildgoose-Carroll Insurance Agency	\$3,024	1
Bershad, Joyce	Bershad Insurance Agency	\$2,927	1
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$2,844	1
Schwartz, Scott J.	Insurance Protection Services	\$2,844	1
Lasman, David	Lasman Insurance Agency	\$2,688	1
Weir, Maurice L.	Weir Insurance Agency	\$2,688	1
Moraski, Matthew B.	Moraski Insurance Agency	\$2,676	1
Soucy-Snowman, Catherine	Soucy-Snowman Insurance Agency	\$2,676	1
Bowes, Rick	Bowes Insurance Agency	\$2,592	1
Wilson, Charles	Wilson Insurance Agency	\$2,580	1
American Eagle Consultants, Inc.		\$2,501	4



## **Writing Agents**

Vickers, Jordan

FOR THE WEEK ENDING

\$3,108

Combined Health/Life July 2, 2017

Combined Health/Life	July 2, 2017		
Diamond Producers (\$20,000 & Abov	e)		
Savage, Gina	\$22,052		
Platinum Producers (\$15,000 - \$20,0	000)		
Gold Producers (\$10,000 - \$15,000)			
Haass, David	\$11,793		
Silver Producers (\$5,000 - \$10,000)			
Sheldon, Paul, CLU, ChFC	\$9,300	Bullard, Janet C.	\$6,672
Graham, Christopher N., CLU	\$9,060	Sakharoff, Richard D.	\$6,552
Ahlbum, Tim	\$8,712	Sasso, Ricky M.	\$6,324
Jones, Sharon W.	\$8,508	Graham, Christopher C.	\$6,072
Hargis, Mark D.	\$8,244	Payant, Thomas A.	\$5,676
Edwards, Jackson IV	\$7,800	Sachs, Kerry	\$5,373
Bahlkow, Valerie J.	\$7,620	Ottovegio, Xiomara	\$5,070
Borosak, William J. Jr.	\$7,380	Stevens, Ray	\$5,07
Wiedersum, Bryan F.	\$7,176	Maisonet, Joseph	\$5,004
Bronze Producers (\$2,500 - \$5,000)			
Marcos, Mona	\$4,511	Lagamma, Vincent J.	\$3,600
Cancio, Maria	\$4,475	Eserman, Clifton W.	\$3,564
Zupnick, Eliezer S.	\$4,356	Butler, Brian	\$3,480
Hall, James T.	\$4,308	Moore, Timothy J. Sr.	\$3,419
Primack, Neil E.	\$4,224	Stevens, Jason	\$3,383
Klein, Stuart B.	\$4,104	Tong, James G.	\$3,359
Aarons, Neill	\$4,008	Ramirez, Maria-Alina	\$3,355
Aboul-Hosn, Haitham M.	\$4,008	Alexander, Mike L. Sr.	\$3,324
Keating, Gizella	\$3,948	Dewalt, Geri B.	\$3,300
Perez, Gladys	\$3,900	Balogh, Christian J.	\$3,276
Flynn, Jennifer	\$3,888	Cortes, Viviana J.	\$3,276
Kraus, Bernard	\$3,888	Firestein, Harvey C.	\$3,276
Omid, Robert	\$3,888	Gratzon, Peter	\$3,276
Perogine, Robert A.	\$3,888	Kitay, Laura A.	\$3,276
Peterson, Timothy W.	\$3,851	Jones, Wayne P.	\$3,239
Olguin, Loren A.	\$3,851	Newman, Michelle	\$3,193
Reynolds, Alan	\$3,652	Caraballo, Marielsa	\$3,108
Jacobson, Sandy	\$3,647	Green, Charles L.	\$3,108
1.0° 1.0° 1.0° 1.0° 1.0° 1.0° 1.0° 1.0°	40.040	14 0.	+0.400

\$3,612

Kennedy, Stacey



Writing Agents FOR THE WEEK ENDING

Combined Health/Life			July 2, 2017
Schwartz, Matthew	\$3,108	Needleman, Steven M.	\$2,844
Roberts, Michael S.	\$3,096	Neese, Alan P.	\$2,844
Biesiadecki, Brian W.	\$3,059	Ripoll, Glenn A.	\$2,844
Levi, Baruch	\$3,024	Rosenberg, Steven E.	\$2,844
Wildgoose-Carroll, Jevanka J.	\$3,024	Schwartz, Scott J.	\$2,844
Fabrocini, Susie V.	\$3,011	Westfall, Edward B.	\$2,844
Stevens, Sandra K.	\$2,987	Rush, Francine	\$2,832
Brown, Matthew	\$2,976	Cornett, Joshua A.	\$2,688
Palmer, Casey V.	\$2,976	Depathy, Robert J.	\$2,688
Sadler, Ian A.	\$2,931	Friedman, Michael D.	\$2,688
Bershad, Joyce	\$2,927	Lasman, Mark J.	\$2,688
Costanzo, Nicholas P.	\$2,927	Wagner, Eric D.	\$2,688
Winer, Martin A.	\$2,927	Daenzer, Christopher	\$2,676
Hilgendorf, Sydney M.	\$2,915	Soucy-Snowman, Catherine	\$2,676
Ow, Kimberly D.	\$2,904	Roberts, Horace A. III	\$2,675
Chard, Dani L.	\$2,855	Delauter, Kenneth R. Jr.	\$2,638
Bechtold, Edward H. III	\$2,844	Bowes, Rick	\$2,592
Holzman, Robert	\$2,844	Newmes, Peter	\$2,592
Jaffe, Joseph A.	\$2,844	Wilson, Charles	\$2,580